Parties Involved: APT Health, CareMount Health Solutions ACO

Start Date: 5/15/20   End Date: 12/31/20

Description/Purpose of the Arrangement:

APT Health has developed proprietary technology and processes that provide and administer a program under which beneficiaries aligned to CareMount Health Solutions ACO ("Beneficiaries") may earn rewards, when participating in a Chronic Disease management program through CareMount, with the aim to help people better manage their chronic disease(e.g., diabetes, asthma, hypertension), and to maintain and improve quality of life. “Next Generation Accountable Care Organizations (NGACOs) have the opportunity to provide a chronic disease program, subject to approval by Medicare, which will focus on promoting improved health, preventing injuries and illness, and promoting efficient use of health care resources for individuals with the chronic disease(s) targeted by the program. Next Generation ACOs will be permitted to reward eligible beneficiaries with a gift card for participation in an approved chronic disease management program. A chronic disease management program may include utilizing particular services or preventive screening benefits, adhering to prescribed treatment regimens, attending education or self-care management lessons, and meeting nutritional goals.” The APT System will be accessible to Beneficiaries through a CareMount branded software application that will allow Beneficiaries to connect to the APT System (the “Application”). APT and CareMount desire that the Application be made available to Beneficiaries during the Pilot Period for the purpose of enabling APT and CareMount to evaluate the APT System and the Application.

CareMount ACO will identify eligible beneficiaries, under program requirements of the NGACO Chronic Disease Reward Program Benefit Enhancement, for the APT Health offering. The terms of program eligibility and enrollment, as well as determination of the participation incentives for the chronic disease management program, will be included in the required Implementation Plan by CareMount to CMMI. APT Health will track these Beneficiaries’ participation with pre-determined care management activities and incentives. APT Health will report all data related to Beneficiary use of the application on a regular basis, all of which is expected to increase patient engagement and empower the beneficiary to become stewards of their healthcare and improve clinical outcomes for patients enrolled in CareMount’s chronic disease management programs.

Items, Services and/or goods included:

CareMount ACO will be given full use of the APT Health platform for iOS, Android and Web at no cost, in exchange for partnering with APT Health in this pilot program. This includes assistance in participation
tracking and providing reports to the ACO. CareMount will provide APT Health with eligible Beneficiary lists (and their identified participation tracking opportunities) via secure, encrypted connection.

**Financial/Economic Terms:**

In exchange for assistance developing the pilot software and testing it, CareMount will receive an equity stake in APT Health. In addition, CareMount has use of the application for patient care purposes during the pilot period. Beneficiaries will receive rewards in the form of retail gift cards (such as Amazon), that meet the CMMI program participation requirements, for program participation and successful completion of care management activities and incentive opportunities.

**Relation to Purposes of the Next Generation ACO Model**

In order for this program to move forward, this Governing Body must make and duly authorize a bona fide determination, consistent with each member’s duty, that the arrangement is reasonably related to one of the stated purposes of the Next Generation ACO Model. Please select at least one of the following and then describe how this program is reasonably related to that purpose:

- ☐ Promoting accountability for the quality, cost and overall care for a Medicare patient population as described in the Next Generation ACO Model Participation Agreement,

- ☒ Managing and Coordinating care for Medicare Fee-For-Service beneficiaries through an ACO, or

Chronic disease management programs have been implemented by a variety of health systems in an effort to improve care quality, promote self-management, and reduce costs for patients with one or more chronic conditions. These programs are structured treatment plans that aim to help people better manage their chronic disease (e.g., diabetes, asthma, hypertension), and to maintain and improve quality of life. Increasingly, these health systems have incorporated the use of rewards to incentivize patient participation in these programs, commonly in the form of gift cards. The use of these incentives to promote participation in chronic disease management programs has been adopted by commercial insurers, Medicare Advantage plans, and Medicaid agencies. The Center for Medicare & Medicaid Innovation (CMMI) will permit Next Generation Accountable Care Organizations (NGACOs) to provide gift cards to eligible aligned beneficiaries, up to an annual limit of $75, for the purpose of incentivizing participation in a chronic disease management program. NGACOs that select to participate in this Benefit Enhancement must submit an Implementation Plan detailing how they will structure their chronic disease management reward program. NGACOs will be permitted to offer programs that focus on aligned beneficiaries with a specific disease or chronic condition, as long as the program does not discriminate against any aligned beneficiary who would otherwise qualify for participation.

- ☐ Encouraging investment in infrastructure and redesigned care processes for high quality and efficient service delivery for patients, including Medicare beneficiaries.
Authorization by Governing Body

Method of Authorization (select one):  Date:  __________

__ Unanimous Written Consent

__X__ Governing Body Vote documented accordingly in the meeting minutes